







# **STEWARTS LAW** A TOTAL SOLUTION APPROACH

Stewarts Law LLP is the largest litigation-only lawfirm in the UK. The firm has offices in London and Leeds.

The firm wanted to start afresh with a new supplier for print and document management provision and required a flexible solution capable of adapting to

increasing capacity demands and growth. Stewarts Law has been an Annodata client for several years now and we continue to deliver value-add to their business, recently providing a further MFD/printer and technology refresh with Copitrak being introduced to replace their legacy print management system.



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## stewartslaw

#### THE ANNODATA SOLUTION

Stewarts Law talked to several providers, with Annodata emerging as the clear choice.

#### **RESULTS**

- Fully networked, rationalised fleet satisfies availability and capacity demands across the business, especially for fee-earners
- Software solution achieves compliance against data loss & theft
- Secure document management software enables safe storage and distribution of sensitive case-related papers

The Head of IT at Stewarts Law, comments: "Annodata's industry understanding seemed much better and they gave us a far clearer direction. It wasn't about cost, it was about developing a long term partnership and the comfort factor of dealing with a supplier who could provide technical ability and understanding going forward."

As part of the pre-sales process, Annodata carried out print audits across the entire estate to determine usage levels across existing machines and where costs could be reduced by a more intelligent choice of machines and locations. Based on the outcome of these audits Annodata recommended a fully-managed print service using Canon multi-function devices (MFDs) and HP printers across two sites, supported by a range of intelligent document capture and print management software.

The Canon full-colour machines can scan up to 100 images per minute to email, FTP or shared folders. The black and white MFPs provide

similar features with a print speed of 75 pages per minute and scanning capability of up to 200 images per minute. All machines are fully networked, including between the two UK sites via the firm's Virtual Private Network.

Machines were also integrated with Canon's eCopy print management and software options. These productivity tools help to improve workflow and reduce costs for Stewarts Law. eCopy provides a simple way for users to create and manage scanned documents, enabling them to be effortlessly integrated into all business applications in a secure and compliant fashion. The print management and software output management solution controls the printing and scanning processes of the firm's MFDs, enabling IT to administer one system, with one set of user accounts and one database. Additionally, a more secure and flexible faxing solution - Right Fax provides the ability to fax PDFs from Outlook and provides integrity around the distribution of case-related documents.

### THE ANNODATA BENEFIT

Stewarts Law is now efficiently managing its printing, copying, scanning and fax capabilities throughout the organisation.

High volumes of legal documentation and trial bundles are being produced and the business continues to expand.

Stewarts Law's Head of IT concludes: "Layers of the project were implemented from the ground up with hardware first, MFDs then printers and finally the software and

service application layer. Annodata's helpful and proactive service has helped Stewarts Law to improve quality and be more efficient. They have a fundamental understanding of core technology and everything has been very well delivered. Their recommendations have worked fantastically well."

Annodata is one of the UK's longest standing providers of Managed Services, covering Document Management, Unified Communications and IT.

For more information on how Annodata can help you become a more efficient enterprise, please contact: marketing@annodata.co.uk or Tel: 01923 333 333

